



CANNON BUILDING
861 SILVER LAKE BLVD., SUITE 203
DOVER, DELAWARE 19904-2467

STATE OF DELAWARE
DEPARTMENT OF STATE

DIVISION OF PROFESSIONAL REGULATION

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PUBLIC MEETING NOTICE:	DELAWARE REAL ESTATE COMMISSION
MEETING DATE AND TIME:	Thursday, March 14, 2013 at 9:00 a.m.
PLACE:	861 Silver Lake Boulevard, Dover, Delaware Conference Room A , Second Floor of the Cannon Building

AGENDA
(Amended items are noted by an asterisk*)

- 1.0 Call to Order
- 2.0 Review and Approval of Minutes
 - 2.1 Meeting Minutes – February 14, 2013
- 3.0 New Business
 - 3.1 Education Committee Report
 - 3.1.1 Recommendation to Approve and Deny Course Providers, Instructor Applications and Student Requests as Noted
 - 3.2 Applications for Licensure
 - 3.2.1 Ratification of Salesperson Applications
 - 3.2.1.1 Stephanie Barnett, Prudential Fox & Roach Realtors, Devon, PA
 - 3.2.1.2 Patrick Carney, Jack Lingo, Inc., Rehoboth Beach, DE
 - 3.2.1.3 Sara Koon, Jack Lingo, Inc., Lewes, DE
 - 3.2.1.4 Christina Lee, Coldwell Banker Rowley Realtors, Newark, DE
 - 3.2.1.5 Rebecca Lewis, Century 21 Harbor Realty, Salisbury, MD
 - 3.2.1.6 Colleen Manley, Prudential Fox & Roach, Bear, DE
 - 3.2.1.7 Lynn Julin, Delaware Financial Group, Wilmington, DE
 - 3.2.1.8 Nathan Snook, Prudential Fox & Roach, Newark, DE
 - 3.2.1.9 Justin Newhard, Prudential Fox & Roach, Newark, DE
 - 3.2.1.10 Jinhong Shi, Keller Williams Realty, Christiana, DE

- 3.2.1.11 Kimberly Ott, Connor Jacobsen Realty, Inc., Bethany Beach, DE
- 3.2.1.12 Andrew McPheeters, ERA Cole Realty, Wilmington, DE
- 3.2.1.13 Derrell Wells, Prudential Fox & Roach Realtors, Newark, DE
- 3.2.1.14 Said Shakhshir, Prudential Fox & Roach Realtors, Hockessin, DE
- 3.2.1.15 Christine Garrison, Coldwell Banker Residential Brokerage, Bethany Beach, DE
- 3.2.1.16 Stephen Amoriello III, TACTIX Real Estate Advisors, LLC, Radnor, PA
- 3.2.1.17 Laurie Duncan, Century 21 New Horizon Realty, Ocean City, MD*
- 3.2.1.18 Barbara Ryer, Long & Foster, Bethany Beach, DE*
- 3.2.1.19 Alfred Willis, Active Adults Realty, Lewes, DE*
- 3.2.1.20 Christina Antonioli, Resort Quest, Bethany Beach, DE*
- 3.2.1.21 Douglas Hudson, Beach Bound Realty, Dagsboro, DE*
- 3.2.1.22 Kirstyn LeDoux, Prudential Fox & Roach Realtors, Bear, DE*
- 3.2.1.23 Gregory Goldman, Coldwell Banker Residential Brokerage, Bethany Beach, DE*
- 3.2.1.24 Shelly Hance Deale, Active Adult Realty, Lewes, DE*
- 3.2.1.25 Lora Butler, First Class Properties, Dover, DE*
- 3.2.1.26 Donna Marconi, Coldwell Banker Preferred, Wilmington, DE*
- 3.2.1.27 Nkechinyere Egu, Patterson Schwartz, Middletown, DE*
- 3.2.1.28 Gary Stover, Long & Foster, Bethany Beach, DE*
- 3.2.1.29 Michael Moore, Keller Williams Select Realtors, LLC, Salisbury, MD*
- 3.2.1.30 John Sims, Realty Mark Concord, Wilmington, DE*
- 3.2.1.31 Candy Niedoba, Keller Williams Realty, Rehoboth Beach, DE*
- 3.2.2 Review of Salesperson Application
 - 3.2.2.1 Christopher Dempsey, Harrington ERA Realty, Dover, DE – Background Review
 - 3.2.2.2 Benjamin Steward, Coldwell Banker Resort Realty, Lewes, DE*
- 3.2.3 Review of Broker and Associate Broker Applications
 - 3.2.3.1 Charles Spiegelman-Associate, McGinnis Commercial Real Estate Company, Dover, DE
 - 3.2.3.2 Rose Urban-Associate, Equity Retail Brokers, Conshohocken, PA
 - 3.2.3.3 Russell Day-Associate, Coldwell Banker Resort Realty, Rehoboth Beach, DE
 - 3.2.3.4 Thomas Riley-Broker, TPW Management, LLC, Lewes, DE
 - 3.2.3.5 Paul Stitik-Broker, Welcome Real Estate, Newark, DE*
 - 3.2.3.6 Todd Stonesifer-Associate, Re/Max Horizons, Dover, DE*
- 3.2.4 Review of Applications for Reinstatement
 - 3.2.4.2 Kevin Toll, Long & Foster Real Estate, Inc., Bethany Beach, DE – State Exam
- 3.2.5 Review of Application for New Office
 - 3.2.5.1 TPW Management, LLC, Lewes, DE
 - 3.2.5.2 Carefree Real Estate, Lewes, DE
 - 3.2.5.3 Lighthouse Realty Group Inc., Ocean View, DE
 - 3.2.5.4 Jones Lang LaSalle Americas, Inc. d/b/a Jones Lang LaSalle, Wilmington, DE - Relocation*
- 3.3 Status of Complaints
 - 3.3.1 Complaint No. 02-09-13 – Assigned to Mr. White
 - 3.3.2 Complaint No. 02-10-13 – Assigned to Mr. Harrington

- 3.3.3 Complaint No. 02-07-13 – Assigned to Mr. Whitfield
- 3.3.4 Complaint No. 02-08-13 – Assigned to Mr. Harrington
- 3.3.5 Complaint No. 02-08-12 – Closed by Investigator*
- 3.3.6 Complaint No. 02-25-11 – Closed by Investigator*

3.4 Review of Rule Revisions from the Subcommittee on Reciprocity and Education

3.5 Update from the Subcommittee on Reciprocity and Education

4.0 Old Business

4.1 Review of tabled Office Application and Broker Application: G&E Real Estate, Inc d/b/a Newmark Grubb Knight Frank and Jennifer Stein*

5.0 Other Business before the Commission (for discussion only)

6.0 Public Comment

7.0 Next Meeting – April 11, 2013

8.0 Adjournment

Please Take Note: To assure consideration of an application at a meeting, the Commission office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted. Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE OFFICE OF THE DELAWARE REAL ESTATE COMMISSION AT 302-744-4500 OR EMAIL customerservice.dpr@state.de.us IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.